

# Decision Style Inventory

The Decision Style Inventory was developed by Alan J. Rowe with the aim of providing a way to assess and compare your preferences when faced with a decision situation.

DSI INVENTORY							
<b>1. My prime objective is to:</b>							
Have a position with status	<input type="text"/>	Be the best in my field	<input type="text"/>	Achieve recognition for my work	<input type="text"/>	Feel secure in my job	<input type="text"/>
<b>2. I enjoy jobs that:</b>							
Are technical and well defined	<input type="text"/>	Have considerable variety	<input type="text"/>	Allow independent action	<input type="text"/>	Involve people	<input type="text"/>
<b>3. I expect people working with me to be:</b>							
Productive and fast	<input type="text"/>	Highly capable	<input type="text"/>	Committed and responsive	<input type="text"/>	Receptive to suggestions	<input type="text"/>
<b>4. In my job, I look for:</b>							
Practical results	<input type="text"/>	The best solutions	<input type="text"/>	New approaches or ideas	<input type="text"/>	Good working environment	<input type="text"/>
<b>5. I communicate best with others:</b>							
On a direct one-to-one basis	<input type="text"/>	In writing	<input type="text"/>	By having a group discussion	<input type="text"/>	In a formal meeting	<input type="text"/>
<b>6. In my planning I emphasize:</b>							
Current problems	<input type="text"/>	Meeting objectives	<input type="text"/>	Future goals	<input type="text"/>	Developing people's careers	<input type="text"/>
<b>7. When faced with solving a problem, I:</b>							
Rely on proven approaches	<input type="text"/>	Apply careful analysis	<input type="text"/>	Look for creative approaches	<input type="text"/>	Rely on my feelings	<input type="text"/>
<b>8. When using information, I prefer:</b>							
Specific facts	<input type="text"/>	Accurate and complete data	<input type="text"/>	Broad coverage of may options	<input type="text"/>	Limited data that are easily understood	<input type="text"/>
<b>9. When I am not sure about what to do, I:</b>							
Rely on intuition	<input type="text"/>	Search for facts	<input type="text"/>	Look for a possible compromise	<input type="text"/>	Wait before making a decision	<input type="text"/>
<b>10. Whenever possible I avoid:</b>							

Long debates	<input type="text"/>	Incomplete work	<input type="text"/>	Using numbers or formulas	<input type="text"/>	Conflict with others	<input type="text"/>
<b>11. I am especially good at:</b>							
Remembering dates and facts	<input type="text"/>	Solving difficult problems	<input type="text"/>	Seeing many possibilities	<input type="text"/>	Interacting with others	<input type="text"/>
<b>12. When time is important, I:</b>							
Decide and act quickly	<input type="text"/>	Follow plans and priorities	<input type="text"/>	Refuse to be pressured	<input type="text"/>	Seek guidance or support	<input type="text"/>
<b>13. In social settings, I generally:</b>							
Speak with others	<input type="text"/>	Think about what is being said	<input type="text"/>	Observe what is going on	<input type="text"/>	Listen to the conversation	<input type="text"/>
<b>14. I am good at remembering:</b>							
People's names	<input type="text"/>	Place we met	<input type="text"/>	People's faces	<input type="text"/>	People's personalities	<input type="text"/>
<b>15. The work I do provides me:</b>							
The power to influence others	<input type="text"/>	Challenging assignments	<input type="text"/>	Achieving my personal goals	<input type="text"/>	Acceptance by the group	<input type="text"/>
<b>16. I work well with those who are:</b>							
Energetic and ambitious	<input type="text"/>	Self-confident	<input type="text"/>	Open-minded	<input type="text"/>	Polite and trusting	<input type="text"/>
<b>17. When under stress, I:</b>							
Become anxious	<input type="text"/>	Concentrate on the problem	<input type="text"/>	Become frustrated	<input type="text"/>	Am forgetful	<input type="text"/>
<b>18. Others consider me:</b>							
Aggressive	<input type="text"/>	Disciplined	<input type="text"/>	Imaginative	<input type="text"/>	Supportive	<input type="text"/>
<b>19. My decisions typically are:</b>							
Realistic and direct	<input type="text"/>	Systematic or abstract	<input type="text"/>	Broad and flexible	<input type="text"/>	Sensitive to the needs of others	<input type="text"/>
<b>20. I dislike:</b>							
Losing control	<input type="text"/>	Boring work	<input type="text"/>	Following rules	<input type="text"/>	Being rejected	<input type="text"/>

Column  
Scores:

I. \_\_\_\_\_

II. \_\_\_\_\_

III. \_\_\_\_\_

IV. \_\_\_\_\_